

INTRODUCING OUR

Harcourts Cooper & Co

Auctioneers

Choosing to sell your home at auction can feel intimidating, but with a good auction marketing programme and a great auctioneer, it can be a smooth process that gets the best price for your property. It may seem as though a lot of the control over the price you get comes down to the auctioneer on auction day, however there is more to it than that. So how can you make sure you pick the right auction specialist for your property? Have a look at some of the reasons our Harcourts Cooper & Co auctioneers are so successful.



TRAVERS SMYTH

Travers brings a fresh approach to the auction room. Known for his quick wit and rapport with bidders – be it online, on site or in rooms – Travers enjoys the thrill of the call and is proud to be a part of the Harcourts Cooper & Co team. As a highly successful real estate salesperson in his own right, ranking in the top 1% of Harcourts agents internationally, Travers's hands-on understanding of the property market and auction process gives him a unique advantage. Bolstered by strong negotiation skills honed through years of selling property, Travers will stop at nothing to get your listing SOLD under the hammer.



ANDREW NORTH

Award winning, prepared to go the extra mile, doing what other auctioneers are not prepared to do and having an attitude of gratitude have contributed to Andrew becoming one of the most sought after auctioneers throughout the country. Andrew says he was delighted to win the NZ & Australasian Auctioneer Of The Year title in 2018/2019 and feels privileged to once again be recognised by his peers. He loves his trade and prides himself on bringing full energy to the cause at every auction event.



SAM WALMSLEY

Sam brings a unique blend of hard work and personality to his auctioneering. He is the new age real estate professional and one of the industry's future leaders. He completed his bachelor of property degree at Auckland University and entered the industry the year after in 2008. In his first years as an auctioneer he won every award available to him and since then has never looked back. His customers rave about his friendly nature and his ability is undeniable. If you are looking for a high energy experience, Sam won't disappoint.



MARSHALL ZHANG

Standing out from the crowd is what we endeavour to do at Harcourts Cooper & Co and when the opportunity to have Marshall join our team came up it was too good to miss. Marshall is a multi-award-winning auctioneer speaking both English and Mandarin fluently. This is a big advantage when negotiating and achieving the very best price especially as Auckland continues to thrive as an international city. With 7 years' experience in real estate, Marshall is a hard-working auctioneer with an infectious smile that clients love.



SHANE CORTESE

A finalist in the REINZ National Auction senior competition, Shane has quickly gained attention and industry admirers with both excellent skill and an ability to make both sellers and buyers feel relaxed and confident to make major decisions. With a wide and in-depth knowledge of both the auction process (in-rooms and on-site) and the auction document along with a very clear, calm and precise negotiation manner, you can be assured that no stone will be left unturned in getting the best result for both you and your family.



AARON DAVIS

Auctioneering is Aaron's passion! An award winning high energy auctioneer, who defies apathy because when the bidders say no, he takes it to another level. Aaron has proven negotiation skills with 11+ years' experience, he has twice been Harcourts National Champion, five times National auctioneer finalist, so if you are looking for an auctioneer who will leave no stone unturned when taking your property to the market – then make the call and talk to Aaron today.